Marianne van Ooij

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PROFESSIONAL PROFILE

Strategic UX leader with 14+ years of experience at the intersection of AI, transformation, and enterprise product innovation. Proven ability to scale UX functions, lead AI-driven transformation, and integrate user insights into enterprise and AI product strategy. Expertise in AI UX strategy, cross-functional collaboration, and research-driven decision-making, delivering business impact through human-centered design.

CORE COMPETENCIES

- Al UX & Emerging Technology Integration
- Organizational Transformation & Change Management
- UX Leadership & Team Building
- insight-Driven Product Strategy
- Stakeholder & Executive Alignment
- Design thinking & Human-centered Experience
- Al Ethics & Responsible Implementation

PROFESSIONAL EXPERIENCE

Al UX Navigator, New York, NY

Oct 2024 - Present

Al UX Strategy & Transformation Consultant | Founder

- Founded AI UX Navigator, a boutique consultancy helping organizations implement AI strategically, with a focus on workflow redesign and long-lasting adoption
- Advise clients across sectors on identifying high-impact AI opportunities, optimizing processes, and building internal capabilities to scale
- Delivered measurable results, including a 40% reduction in research analysis time via Al-powered workflow optimization, and a 6-month Al rollout plan for a financial services firm
- Developed proprietary Four Shifts framework and maturity assessment tools, now used by teams to guide responsible, organization-wide AI integration
- Lead workshops and change initiatives for cross-functional teams, improving AI implementation success rates through behaviorally grounded change management
- Created open-access resources and case studies documenting real-world workflow transformations, shaping industry best practices in applied AI

citizenM hotels, New York, NY / Amsterdam, NL

Sept 2023 - Oct 2024

Head of UX

Al Strategy & Innovation

• Spearheaded the company's generative AI strategy for customer experience, implementing advanced NLP techniques (sentiment analysis, entity extraction, topic modeling) and LLM-powered research synthesis with vector embeddings—reducing analysis time by 40% and driving actionable insights across departments

Data-Driven Improvement

• Implemented AI-enabled feedback analysis across the guest journey, resulting in 20% more actionable insights and targeted experience enhancements that delivered a 10% increase in NPS

UX Infrastructure

 Established citizenM's first UX strategy including a robust DesignOps foundation with centralized design system, research repository, and standardized workflows—improving experience quality while reducing delivery time by 15%.

Team Leadership

• Built and coached a high-performing UX team, doubling headcount in 9 months, developing specialized AI UX capabilities, and securing 2 team promotions

Cross-functional Transformation

• Co-led a company-wide CX transformation with the CPO, implementing Al-enhanced workflows that unified technology, marketing, and operations around shared vision and measurable KPIs

Senior Manager UX Research & Transformation

Transformation Leadership

- Orchestrated transformation of the advanced analytics function—streamlined workflows and tooling, delivering \$30M in savings and a 20% efficiency gain
- Led three enterprise-wide transformation initiatives—Culture, Analytics, and Procurement—resulting in significant workflow efficiencies and \$150M+ in combined savings

Change Management & Impact

- Facilitated executive workshops on data governance, co-creating a framework that balanced security with usability and accelerated implementation across teams
- Developed an insight-led content strategy for the firm's cultural change program, increasing platform engagement by 500% in 6
 weeks
- Designed design thinking sessions for C-suite, aligning product vision with user needs for Advanced Analytics

Strategic UX Research

- Directed platform discovery for advanced analytics, mapping data science workflows to infrastructure decisions (AWS vs. Azure), using mixed-method research
- Partnered with data science leads to increase analytics tool adoption by 15% and reduce shadow IT by 20%
- Led a global 6-week ethnographic study on knowledge-sharing behaviors and needs across 3 continents, directly shaping C-suite
 decisions on collaboration tools and strategy

UX Leadership

- Built UX function for Advanced Analytics: established research standards increasing utilization in product decisions by 75%
- Mentored 8 researchers, resulting in 3 promotions and firm-wide adoption of UX research standards
- Collaborated with product managers and engineers to translate research into technical requirements, leading to a unified vision (Promoted from *Manager UX Research* to *Senior Manager UX Research* & *Transformation* in Aug 2019)

Moody's Analytics, New York, NY

Aug 2016 - Jun 2017

Associate Director, UX Research

• Led discovery for the redesign of Moody's flagship B2B platform (5,000+ pages) with financial experts to optimize complex workflows that contributed to \$601M revenue growth and sustained \$2.8B in annual recurring revenue

Usablenet, New York, NY

May 2015 - Jul 2016

Senior User Researcher

Conducted omnichannel UX research across e-commerce and hospitality sectors, improving conversion and digital journeys

Design Creatives, New York, NY

Sep 2011 - May 2015

Design Researcher

Conducted design research and delivered innovation strategy for design, retail, and cultural clients

EDUCATION

Master's Degree, Social and Organizational Psychology

Utrecht University, The Netherlands

Master's Degree, Industrial Design

Pratt Institute. Brooklyn, NY

COURSES & CERTIFICATIONS

- Deep Learning Specialization Andrew Ng, DeepLearning.ai, 2024
- Generative AI for Everyone Andrew Ng, DeepLearning.ai, 2024
- Performance Management and Tracking (Metrics, KPIs) McKinsey Academy, 2023
- Leading Transformations: Manage Change Macquarie University via Coursera, 2023
- McKinsey Transformation L1 Program McKinsey (internal expert training), 2022
- Artificial Intelligence: Implications for Business Strategy MIT Sloan School of Management, 2020
- Certified Agile Leadership Scrum Alliance, 2019

TECHNICAL TOOLS & PLATFORMS

- Al Development: OpenAl API, Anthropic API, LangChain (RAG orchestration), HuggingFace, TensorFlow Lite
- Al Research & Analysis: Dovetail Al, UserTesting Al Analyzer, Qualtrics XM, RelevanceAl,

- · Generative Design: Midjourney, DALL·E, Stable Diffusion, Runway ML, Adobe Firefly
- Design & Prototyping: Figma, Adobe Creative Suite, Sketch, Protopie
- Collaboration Tools: Miro, Notion, Airtable, Confluence, GitHub

AI UX SKILLS & FRAMEWORKS

- Original frameworks: Four Shifts of AI UX, AI UX Maturity Model, Org Readiness Assessment
- Research & evaluation methods: Developed protocols to assess trust, explainability, and user adaptation
- Technical Fluency: Proficient in prompt engineering, RAG architecture, vector embeddings, and co-adaptive UI patterns
- · Responsible Al practice: Created ethical frameworks that balance innovation with transparency and user agency
- Industry-aligned knowledge: Applied principles from Google's PAIR, Microsoft's HAX, and Anthropic's Constitutional AI